# CELEBRATING 13 YEARS OF SUCCESS

Announcing the 13<sup>th</sup> edition of the premier IT awards: **DCS AWARDS 2023.** The DCS Awards continue to go from strength to strength – testament to the data centre industry's continuing innovation and excellence at a time of significant global disruption. Sky high energy prices, ongoing sustainability challenges, supply chain issues, geopolitical instability – all having a significant impact on the data centre sector. And, as the saying goes: 'When the going gets tough, the tough get going'. The data centre industry has responded magnificently as it helps its customers on their digital transformation journeys, with a range of new ideas, services, products and technology ideas.

The DCS Awards will, once again, celebrate the data centre industry's impressive achievements, recognising customer success stories, technology innovation and both individual and company contributions to the sector. We've made a few changes to the awards categories to reflect industry changes (we're particularly pleased to have added the Rising Star award, as well as Best Company to Work for awards), but what we haven't changed is the successful formula that sees several hundred nominations, which are then turned into a short list for voting, and culminate in a great evening in London, where the winners are acclaimed and the industry gets together for a great night of eating, drinking, comedy and celebrating.

### HOW CAN YOU BE INVOLVED?

Right now, it's time to get nominating! Whether you want to nominate your own company, staff members and/or customers, we're sure there's at least one category which is just right for you across the 30+ project, innovation and various other categories. It's also a good time to look at our sponsorship and marketing opportunities, as they work alongside the nomination and voting process. The sooner you're involved, the sooner we can start promoting your company. You'll see we have a range of packages, and we're confident that the innovations we introduced as part of the virtual awards will continue to add value ahead of this year's physical event. So, zoom interviews, extensive social media promotion, magazine interviews all offer great visibility, alongside the more obvious marketing activities on the Awards' website itself, and the associated marketing email campaign.

Finally, while May 2023 might seem a long way away, make sure you put the date in your diary and make sure to reserve a table.

#### WHY ENTER? MAXIMISE VISIBILITY

Free PR opportunities with 5 months of marketing utilising the DCS portfolio.

**POSITIONING** Position your product or service as an innovator in your field.

#### **INCREASED CREDIBILITY**

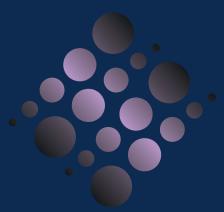
An award win, shortlisting or nomination acts as a 3<sup>rd</sup> party endorsement.

**NETWORKING** Over 300 industry leaders attend the gala awards evening.

**COMPETITIVE ADVANTAGE** Gain an advantage on your competitors.

### NOMINATION IS FREE OF CHARGE

The DCS Awards panel will validate entries and announce the final shortlist to be forwarded for voting by the readership of the Data Centre Solutions publications. The winners will be announced at a gala evening at the Leonardo Royal Hotel London St Paul's, London on the 25 May 2023.





#### Supported by



The data centre trade association





# **KEY DATES**

Entries for the DCS AWARDS open on 18 October 2022 and the awards ceremony will take place at the **Leonardo Royal Hotel London St Paul's,** on the **25 May 2023**. We are encouraging all companies from within the Data Centre industry to get involved.



### NOMINATIONS OPEN

Entries open for the DCS Awards. Position your company as an innovator in your field



# NOMINATIONS CLOSE

Entries will close at 17:30 BST



## SHORTLIST ANNOUNCED

The list of finalists for the 2022 DCS Awards will be made public on the website

# **03** APR

### VOTING OPEN

Voting open to subscribers of the Digitalisation World and Data Centre Solutions stable of publications



VOTING CLOSED Voting will close at 17:30



## AWARDS CEREMONY

After an evening of networking, food and entertainment, the awards presentation will take place.

# CATEGORIES

The 2023 DCS Awards feature 32 categories across FOUR groups. The Project Awards are open to end user implementations in EMEA of datacentre technologies and services before 28 February 2023.

The Innovation awards are open to products and solutions that have been available in EMEA between 1 February 2022 and 31 January 2023 while the company and individual awards nominees must have been present in the EMEA market prior to 31 January 2023.

For the Rising Star of the Year award the individual must have been working in the data centre industry for less than 6 years.

#### DCS PROJECT AWARDS

- Data Centre Sustainability Project of the Year
- New Design / Build Data Centre Project of the Year
- Data Centre Consolidation / Upgrade Project of the Year
- Cloud Project of the Year
- Managed Services / Colocation Project of the Year
- Edge Project of the Year

#### DCS INNOVATION AWARDS

DATA CENTRE FACILITIES INNOVATION AWARDS

- Data Centre Power Innovation of the Year
- Data Centre Cooling Innovation of the Year
- Data Centre Sustainability Innovation of the Year.
- Data Centre Physical Connectivity Innovation of the Year
- Data Centre Intelligent Automation and Management Innovation of the Year
- Data Centre Safety & Security Innovation of the Year
- Edge Innovation of the Year
- Hosting / Colocation Innovation of the Year

#### DATA CENTRE ICT INNOVATION AWARDS

- Data Centre ICT Storage Innovation of the Year
- Data Centre ICT Security Innovation of the Year
- Data Centre ICT Networking Innovation of the Year
- Data Centre ICT Automation/Orchestration Innovation of the Year
- Data Centre ICT Management (DCIM) Innovation of the Year
- Data Centre Managed Services Innovation of the Year

#### DCS COMPANY AWARDS

- Data Centre Hosting/co-location Supplier of the Year
- Data Centre Managed Services Vendor of the Year
- Data Centre Facilities Vendor of the Year
- Data Centre ICT Systems Vendor of the Year
- Outstanding Contribution to Sustainability and Efficiency Award
- Excellence in Data Centre Services Award
- Best Data Centre Vendor to Work For Award
- Best Data Centre Operator to Work For Award

#### DCS INDIVIDUAL AWARDS

- Data Centre Manager of the Year
- Data Centre Engineer of the Year
- Data Centre Industry Contribution of the Year
- Rising Star of the Year New

## ASSESSMENT

With over 30 categories to choose from, the DCS Awards 2023 provides a wide range of options for organisations and individuals involved in the data centre industry to participate. Our editorial staff will only validate entries ensuring they have met the entry criteria outlined for each category. We will then announce the 'shortlist' to be voted on by the readers of the Digitalisation World stable of titles. Voting takes place from 3 April to 5 May. The selection of winners is based solely on the public votes received.

The winners will be announced at a gala evening event on the 25 May at the Leonardo St Paul's. Should your nomination be successful and reach the shortlist ALL material submitted will appear on the website for the public vote. Please do not include confidential information in your submission.

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### **ENHANCE YOUR NOMINATION - £495.00**

- Opportunity to enhance your nomination.
- Enhance your nomination on the voting page to include a video elevator pitch for your nomination
- Advertise your company Website Banner advertising with 30,000+ impressions on www.datacentre.solutions (RRP £1185)

### SPONSORSHIP

All tables sold on a first come, first served basis.

All packages include the welcome reception and three course meal with wine and water. Champagne Table Package includes four bottles of champagne. A waiter / pay-bar service is available throughout the evening for other refreshments.

To book your award table, contact awards@dcsawards.com or call +44 (0)2476 718 970

TABLE PRICES			
Features	Champagne Table	Standard Table	Half Standard Table
Number of Seats	10	10	5
Bottles of House Wine	3	5	3
Bottles of Champagne	4		
3 Course Meal & Coffee	YES	YES	YES
Drinks Reception	YES	YES	YES
	£3,395	£2,995	£1,795

For sponsorship opportunities and/or to book your awards table please contact: **awards@dcsawards.com** or call **+44 (0)2476 718 970** 

# SPONSORSHIP OPPORTUNITIES

	HEADLINE SPONSOR £18,495	WELCOME DRINKS RECEPTION SPONSOR £10,495	COCKTAIL BAR SPONSOR £10,495	ENTERTAINMENT SPONSOR £10,495	AWARD CATEGORY SPONSOR £1,995
Champagne Table	√(x2)	~	~	~	
In-page advertisements within Data Centre Solutions magazine (issue of choice)	×				
Extensive corporate branding prior, at and after the awards ceremony via online promotion (credits on / in website, email blasts, publications, eNewsletters)	~	$\checkmark$	√	$\checkmark$	√
Sponsor has the right to provide additional branding material at the awards ceremony to their own requirements (subject to organiser's approval)	~	√	√	$\checkmark$	
Category Sponsorship	√(x2)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Presentation of award and branding for chosen category	~	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Sponsor logo, link and sponsor profile on awards website	×	√	√	$\checkmark$	$\checkmark$
Sponsor logo in awards programme	V	$\checkmark$	√	$\checkmark$	$\checkmark$
Sponsor logo in loop on AV screen throughout the evening	4	√	~	✓	✓